



24 QUESTION CHECKLIST

<p>We've developed this checklist of questions from our report <i>'8 Things Every Homeowner Should Know Before You Ever Consider Hiring Any Realtor Or Real Estate Agency to Sell Your House'</i> to help you evaluate any realtor or real estate agency you're considering using. Please read the report before using this checklist or have the report handy when using the checklist.</p> <p style="text-align: center;">Any Realtor Or Real Estate Agency That You Are Considering Should Be Able To Answer These Questions Without Hesitation.</p>	Realty Response		
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Location Of Agency:

1 Is your agency located in the Antelope Valley?

Yes!		
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Sales Commissions:

2 What sales commission (%) will you charge to list my house?

4-4.5%		
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3 What sales commission (%) will your agency offer to the buyer's agent?

2.5%		
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4 Will you list my home for 4.5%?

Yes!		
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4a. If "Yes" what percentage (%) will be offered to the buyer's agent?

2.5%		
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5 If you list my home for 4.5% and your agency also provides the buyer (known as dual agency), will you drop your fee to 4%?

Yes!		
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Transaction Fees:

6 Do you charge any other fees on top of the sales commission?

No!		
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6a. If "Yes" what are the fees for?

6b. How much are the extra fees?

	\$	\$
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7 If answer to # 6 is "Yes" do I have to pay these fees upfront, when I list my home with you, or do I pay them at close of escrow?

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7a. If "Upfront" will you refund them, if you can't sell my house?

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Marketing & Advertising Fees:

8 Do you charge additional fees to advertise your listings?

No!		
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8a. If "Yes" How much are the fees?

	\$	\$
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9 Do you charge additional fees to list my home on the Multiple Listing Service (MLS)?

No!		
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9a. If "Yes" how much is the fee?

	\$	\$
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Service To The Client:

10 If my realtor or their partner is out with clients, on vacation or is out sick, will another agent from your office be able to step in and show my house for my agent?

Yes!		
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11 Is your office open Saturday and Sunday?

Yes!		
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11a. If "Yes" what are your weekend hours?

9 to 5		
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12 If an offer is received on my house on Saturday or Sunday and my agent is not available, will another agent from your office be able to present the offer to me, or represent me in contract negotiations with an agent from another company?

Yes!		
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